



Tax Compliance Services



Strategic Insight and Knowledge

“RYAN’S UNCOMPROMISING ATTENTION TO DETAIL, AS WELL AS THEIR STRATEGIC INSIGHT AND EXTENSIVE KNOWLEDGE OF TAX LEGISLATION PROVIDE OUTSTANDING VALUE. THEIR PROFESSIONALS ARE RESPONSIVE, HELPFUL, AND COMMITTED TO CLIENT SERVICE EXCELLENCE.”

Scott Neamand, *Executive Vice President & CFO*

RITZ INTERACTIVE, INC.

Solutions to Overcome the Key Challenges for Today's Tax Department

Tax departments are facing a new reality as they manage their organization's transaction tax function. A perfect storm of external factors, many beyond the organization's control, are aligning to drive a unique set of challenges for tax executives. These evolving changes present both risks and opportunities as corporate tax departments seek to manage the increased complexity of regulatory requirements such as Sarbanes-Oxley and FIN 48, as well as rapid globalization, technology and infrastructure limitations, increased risk, and a lack of resources.

The increased scrutiny on tax administration from shareholders, audit committees, and management, combined with the evolving market dynamics are challenging many tax executives as they attempt to balance the increased demands of accuracy and risk mitigation against the pressure to run the department as efficiently as possible.

In a recent survey conducted by the Canadian Financial Executives Research Foundation (CFERF) and CFO Research Services, an overwhelming majority of tax executives reported that the primary allocations of tax department resources are devoted to compliance, as opposed to planning. As the tax department spends more time on preparing tax returns and record keeping, the time devoted to more strategic activities, such as analyzing the tax consequences of business decisions, is reduced. As a result, high-value activities are giving way to low-value demands, leading to a focus on the urgent rather than the important, and resulting in the misalignment of priorities and resources that deliver the greatest return on investment.

Ryan's Tax Compliance Services practice addresses the following tax types:

- Business License Tax
- Canadian GST, HST, and PST
- Gross Receipts Tax
- Litter Tax
- Motor Fuels and Excise Tax
- Rental/Lease Tax
- Sales and Use Tax
- Telecommunications Tax
- Tire Tax



Ryan provides a comprehensive suite of outsourced or co-sourced tax compliance services designed to meet your internal Sarbanes-Oxley requirements.

Customized Solutions for Managing the Increased Complexities of Tax Compliance

Ryan's Tax Compliance Services professionals provide a breadth of expertise in tax administration and process improvement to help clients effectively manage their compliance processes and focus on a broader strategic vision for total tax performance. Functioning as an extension of your tax department, Ryan offers a full suite of tax compliance and automation solutions that streamline internal tax operations, including managing costs and employee resources, eliminating manual processes, minimizing overpayments and errors on returns, and reducing risk and the likelihood of notices and penalties.

Our professionals have a proven ability to creatively address multi-jurisdictional tax rules, regulations, and compliance requirements while identifying opportunities and areas of risk and exposure. We assist clients in fully leveraging the value of their sales tax compliance software, mitigating the risk of inconsistencies that often results from personnel turnover. We assist clients in proactively addressing today's complex regulatory environment, providing a proven approach to tax compliance management and reporting.



Ryan's Tax Compliance Services practice provides a full suite of compliance services, including account reconciliation, data conversion, returns preparation, and tax payment processing.

"Ryan's ability to improve our tax processes and work diligently with tax authorities on our behalf has provided outstanding value for Workplace Resource."

Gary W. Gluys
Chief Financial Officer



Realign the tax department's focus from compliance to tax planning

Only 7%

of finance executives rate their tax departments as excellent in reallocating resources from tax compliance to tax planning and analysis.

CFERF and CFO Research Survey Findings, October 2010

Comprehensive Approach to Tax Compliance Management

Ryan provides a systematic approach to tax compliance management, ensuring that our solution is tailored to meet our clients' unique needs, address their specific areas of concern, and mitigate any potential risks.

We invest the time required to fully understand our clients' current business processes, reviewing source documents, returns, work papers, and all that is necessary to establish key performance objectives and deadlines prior to formal execution of the engagement. This in-depth preparatory work results in an accurate scope of services agreement that ensures all goals and objectives are properly identified, with room for expansion to accommodate future acquisitions and other business transactions. This comprehensive and proactive approach eliminates any client concerns regarding unanticipated additions to the budget and scope of services, providing a predictable return on investment.

Ryan's Tax Compliance Services professionals work quickly to uncover and eliminate inefficient processes, offering strategic advice and sharing best practices based on years of experience working with large and small organizations across multiple industries and jurisdictions. Clear expectations are established around roles and responsibilities, reporting requirements, and any other required parallel processes. We accept client data regardless of the format currently used, eliminating any added burden of transitioning existing data into a predetermined format. And, all of our conclusions are reconciled to the General Ledger, providing an accurate and reliable defense, if needed, in the event of a future audit assessment.



Ryan's Tax Compliance Services practice provides a predictable, high-value return on investment.

Improve processes for efficiently managing tax activities

8 of 10

tax executives prioritized the need to improve processes for routine tax activities.

CFERF and CFO Research Survey Findings, October 2010

"Ryan's proven tax knowledge and expertise delivered incredible value, providing insight and solutions to complex tax implications around our recent merger."

Peter Hills
Corporate Controller

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GETINGE GROUP

Ryan Tax Compliance Services

Ryan provides the ability to outsource low-value activities that will free departmental resources for high-value initiatives while improving efficiency and embedding expert functional knowledge into repetitive activities. Our services include:

Compliance Management

Our professionals efficiently prepare monthly tax returns for our clients utilizing state-of-the-art compliance software for processing returns and payments. We handle all administrative responsibilities of the filing process, including sending all returns via certified mail or certificate of mailing and signing the return as paid preparer. Our professionals promptly respond to taxability and compliance questions to ensure complete communication and coordination with the client, and provide management reports as needed to support business activities.

Account Reconciliation

We maintain a laser focus on details while maintaining a high-level view of our client's broader business strategy. We realize that audit assessments often present significant challenges. We mitigate those challenges by ensuring that all of our work is reconciled to the tax payable accounts. Through our diligence, we proactively manage any liabilities for audit, reducing and even eliminating overpayments and the need for refund claims.

Control Documentation

Ryan maintains meticulous control procedures that ensure timely filing of all tax returns, maintaining and managing a filing calendar that guarantees all compliance requirements are met. We process and track all payments, methods for payment, and means of delivery, ensuring all details and documentation are stored and maintained in an electronic repository that is readily available to our clients.

Payment and Remittance

Our payment and remittance services provide clients a convenient solution for managing the burdensome responsibilities of remitting tax payments. We provide a range of options and work with our clients to determine the most effective remittance process. Our payment processing solutions are flexible and do not require the utilization of a Ryan-sponsored account for payments.



By partnering with Ryan, clients realign tax department priorities to focus on strategic tax activities.

Responding to Notices

We respond to notices and maintain a comprehensive log that ensures full tracking of responses and outcomes. All notices and related documentation are stored in a secure central database for easy reference.

Exemption Certificates

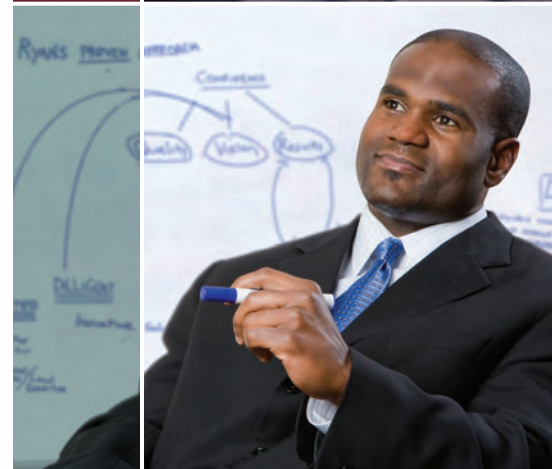
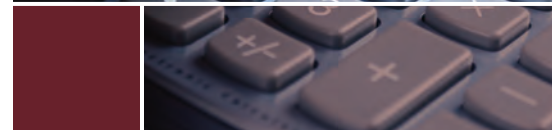
Ryan offers a comprehensive approach to the review, validation, and management of exemption certificates. We work closely with our clients to review and establish validation rules and provide the acquisition, indexing, validation, and reporting necessary to effectively and efficiently manage all exemption certificate documentation. A central repository of all certificates is electronically maintained for storing the certificates and ensuring that all files are named according to industry standards.

Audit Defense and Tax Controversy

We help our clients manage their audit process from beginning to end to ensure that we minimize their burden to the fullest extent possible. Ryan professionals handle the arduous process of producing records for the state and securing files required to build the case. As needed, we meet with auditors, dispute resolution officers, administrative hearings attorneys, and other agents to clearly identify all positions that impact our client's ability to achieve a favorable outcome.

Why Ryan

Ryan provides a breadth of expertise in compliance management and automation solutions backed by a comprehensive suite of state, local, federal, and international tax services and a proven record of successfully reducing our clients' overall corporate tax liabilities. Our Tax Compliance Services professionals deliver a tremendous return on investment, providing our clients a wealth of best practices for process improvement and tax automation, as well as a proven roadmap for reinforcing the strategic value of the tax department within the organization.



About Ryan

Ryan is a leading global tax services firm, with the largest indirect tax practice in North America and the seventh largest corporate tax practice in the United States. Headquartered in Dallas, Texas, the Firm provides a comprehensive range of state, local, federal, and international tax advisory and consulting services on a multi-jurisdictional basis, including audit defense, tax recovery, credits and incentives, tax process improvement and automation, tax appeals, tax compliance, and strategic planning. In 2010, Ryan received the International Service Excellence Award from the Customer Service Institute of America (CSIA) for its commitment to world-class client service. Empowered by the award-winning myRyan work environment, which is widely recognized as the most innovative in the tax services industry, Ryan's multi-disciplinary team of more than 900 professionals and associates serves many of the world's most prominent Fortune 1000 companies. More information about Ryan can be found at www.ryan.com.



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