**PinPoint® for Sales**

**Is it difficult for your tax team to locate all the content required for precise and compliant tax calculations and determine your sales?**

Whether or not you are registered to collect and remit tax everywhere, are you able to navigate through the complexities and nexus requirements of Wayfair?

What if you had a Sales and Use Tax (SUT) calculation engine and data warehousing application that was designed to automate all calculations for your billing, e-commerce, and point-of-sale (POS) platforms? How would automating this process return valuable hours to your team to focus on other, more strategic priorities?

PinPoint® is the industry’s most intelligent tax calculation engine available in the market. By efficiently managing the nuances about SUT for sales activities within your organization, PinPoint can help you improve accuracy, ensure compliance, and mitigate risk.

**Key Features and Benefits**

**Powerful Tax Calculation Engine**
- Automation of calculated sales and use tax for the U.S. and Canadian Goods and Services Tax (GST), Provincial Sales Tax (PST), and Harmonized Sales Tax (HST)
- Accurate tax determinations on sales through jurisdiction situsing, taxability of goods and services sold, and customer exemptions
- Built-in transaction testing/simulation tool
- Powerful nexus management
- Flexible transaction pre-processing logic

**Comprehensive Tax Research and Rates**
- Tax research performed and maintained by Ryan
- Monthly updates provided for rates and taxability content
- Standard content library includes thousands of tax rules for goods-, services-, and usage-based decisions that include “taxable” and “nontaxable” designations supported by statutes, regulations, and rulings
- Research supports all streamlined sales tax (SST) taxability matrix rules

**Customer Exemption Handling**
- User-friendly configuration for customer exemption certificates (e.g., resales, manufacturing, not-for-profit)

**Enterprise Resource Planning (ERP) Integration**
- Easy integration with third-party billing and e-commerce applications through PinPoint’s robust APIs
- Seamless tax calculations and reporting via certified integrations to ERP systems, including:
  - Oracle Validated Integration for Oracle E-Business Suite R12
  - SAP-Certified Integration for SAP ECC 6.0

**Robust Tax Reporting**
- Standard summary and detailed transaction reports
- Report design that is both flexible and customizable
- Data export to several platforms (i.e., PDF, Excel, CSV, HTML, Text)
- Data export for return preparation cycle, formatted for practitioners and/or compliance modules
- Cloud hosting or on-premise deployment options
  - Hosting PinPoint allows your team to eliminate concerns for provisioning of IT equipment that must be supported by your organization

For additional information
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