**Personal Property Tax Reverse Engineering**

**Protecting Your Bottom Line**

If you pay tax on personal property, there may be a significant and often unrealized opportunity to minimize your tax liability. The typical approach to personal property compliance seeks to avoid penalties or late fees. Often, little time and resources are devoted to strategic cost-saving opportunities.

**Understanding the Issues**

Ryan takes a unique approach to personal property tax compliance and valuation. Through tested methodologies, our professionals evaluate and establish market value characteristics not currently embedded in many assessor supplied mortality tables. While this approach is geared toward market value states like Florida, Texas, California, and Georgia, this and other tax-saving methods are also relevant in the majority of states that tax personal property.

**The Ryan Advantage**

Regardless of how you currently address your personal property tax compliance needs, Ryan is poised to conduct an in-depth analysis of your returns for tax savings and reverse engineering opportunities. With more than 250 personal property professionals dedicated to thoroughly understanding our clients’ asset profiles, as well as the unique tax codes within the jurisdictions where they conduct business, Ryan provides the resources and support to help our clients manage the increasing volume of personal property tax regulations and requirements.

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**CASE STUDY**

**Client Issue:** While representing a national technology company, we discovered assets that were intangible personal property.

**Approach and Solution:** Ryan representatives worked tirelessly over a period of months toward resolving the issue. The assessor offered to reduce the assessment, but Ryan in working with the client mutually determined to have the matter decided in an administrative hearing.

**Results:** Our appeal presentation resulted in an assessment reduction twice the amount originally offered, and significant tax savings were achieved for our client.

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Ryan can ease the challenges associated with personal property taxes and increase efficiencies to ensure your risks for late fees and penalties are mitigated, and those dollars stay on your company’s bottom line. In fact, our success with a more creative approach to personal property taxation has resulted in millions of dollars in savings for our clients.