



Louisiana Capabilities

The Ryan Difference

Ryan has the largest transaction tax and property tax practices in North America and one of the largest abandoned and unclaimed property practices in the United States. Our professionals are globally and locally recognized for their ability to secure significant cost savings, as well as developing and implementing industry-leading tax planning strategies for our clients. Ryan's Louisiana specialists have previously held key leadership roles within the Louisiana Department of Revenue and continue to maintain strong relationships with state and parish officials. With two local Louisiana offices dedicated to our clients' most important state and local tax matters, Ryan is well positioned to provide award-winning services to companies across the region.



Ryan Advocacy

Our well connected and highly skilled governmental affairs professionals have consistently proven to have one of the most extensive tax backgrounds in the industry. We deal with tax issues every day, understand tax trends, and can quickly spot issues and opportunities to develop and pursue a winning government affairs strategy. Our professionals help clients assess their current legislative connections, strengthen them, and develop new relationships and approaches for shaping tax law.

- Client advocacy
- Controversies and appeals
- Legislative analysis and tracking
- Settlement negotiations
- Strategy planning and counseling

Transaction Tax

Ryan began in 1991 as a transaction tax firm, so we take pride in being the industry leader in providing superior services and results to our clients. More than \$2.8 billion in transaction taxes are collected from businesses annually by Louisiana and its parishes. Determining the correct amount of tax due on a specific transaction at the state, and particularly parish, level can be challenging for corporations and companies of any size and requires a thorough understanding of our clients' operations, as well as tax laws. Therefore, Ryan offers a comprehensive range of services to support our clients' needs.

- Audit representation and defense
- Audit sampling evaluations
- Controversies and appeals
- Merger and acquisition (M&A) due diligence reviews
- Managed audits and compliance
- Refund reviews
- Taxability determinations
- Tax research services
- Voluntary disclosures

State Income and Franchise Tax

Ryan provides a comprehensive range of state and local income and franchise tax consulting services on a multi-jurisdictional basis, including audit defense, tax recovery, tax appeals, tax compliance, and strategic planning. In Louisiana, Ryan's state income and franchise tax professionals specialize in tax refund reviews, audit defense, and research and planning opportunities for a wide variety of industries. We have significant relationships with the Louisiana Department of Revenue and extensive experience with representing clients before the Louisiana Audit Review Division and Board of Tax Appeals related to audit controversy, tax refund claims, and other tax matters.

- General consulting services
- Future tax liability minimization
- State tax audit management
- Refund opportunity identification
- M&A due diligence reviews
- Controversies and appeals

Property Tax

Ryan's Property Tax professionals have the knowledge and resources to assist you with all your property tax management needs. We have the largest team of property tax experts in North America, with more than 700 professionals in 39 locations. Ryan professionals have solid relationships with parishes across the state, covering all property types. In Louisiana, we have a strong focus on oil and gas, chemicals, and manufacturing. The breadth of our experience remains unmatched by regional, national, and local providers.

- Valuation and obsolescence analyses
- Assessment negotiation and appeals
- Inventory tax evaluations
- Property tax outsourcing and compliance
- Industrial tax exemption management

Credits and Incentives

Ryan professionals employ a proven methodology that has enabled us to secure millions of dollars in credits and incentives for clients within Louisiana. We differentiate ourselves from our competitors through our proven approach to site selection; to identifying, negotiating, and securing credits and incentives; as well as ensuring that the onerous compliance requirements are met. Whether a company is establishing a new facility in Louisiana, expanding existing operations, reinvesting in their current operations, creating jobs, or training employees, Ryan's Credits and Incentives teams have the expertise and relationships to maximize the available benefits.

- Site selection services
- Incentive negotiation
- Credit reviews
- Compliance management
- Tradable credit services

Louisiana Leadership



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Other Regional and National Service Offerings

- Abandoned and Unclaimed Property
- Canadian Tax Services
- Customs and Foreign Trade
- Controversies and Appeals
- Fraud and Forensic Recovery
- Fuels and Excise Tax
- Severance Tax
- Tax Return Compliance
- Tax Technology
- Value-Added Tax

CLIENT SATISFACTION RATINGS



Avoided Disruptions
in Client Offices



Services Performed
Professionally



Responded
Promptly



Demonstrated Expertise
and Provided
Accurate Information



Overall Quality
of Service



Overall
Satisfaction



Services
Performed Timely



Results Created
Value

SOURCE: CVENT INC., MARCH 2016

About Ryan

Ryan is an award-winning global tax services firm, with the largest indirect and property tax practices in North America and the seventh largest corporate tax practice in the United States. With global headquarters in Dallas, Texas, the Firm provides a comprehensive range of state, local, federal, and international tax advisory and consulting services on a multi-jurisdictional basis, including audit defense, tax recovery, credits and incentives, tax process improvement and automation, tax appeals, tax compliance, and strategic planning. Ryan's multi-disciplinary team of more than 2,100 professionals and associates serves over 12,000 clients in more than 40 countries, including many of the world's most prominent Global 5000 companies.

Award-Winning Tax Services

For additional information

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ryan.com

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