



# Meeting Sales Tax Exemption Certificate Compliance Challenges

*Leveraging the value of Ryan’s Exemption Certificate Management outsourcing service.*

Ryan provides tax exemption certificate outsourcing to relieve companies of the time-consuming, error-prone task of exemption certificate collection, validation, renewal, and reporting.

The collection, validation, and storage of valid tax exemption certificates that must be produced under audit have resulted in multi-million dollar assessments because of missing, invalid, or expired tax certificates. Waiting until an audit to collect certificates from customers creates challenges—especially if customers are out of business. And because many of the certificates have expiration periods, can be for single transactions, and are for specific goods and/or services, complexities can be too much to keep up with. That’s why Ryan offers an outsourcing service to manage all your sales tax exemption certificates.

*Award-Winning Tax Services*

For additional information

**1.855.RYAN.TAX**

**ryan.com**

## **Ryan’s Turnkey Exemption Certificate Outsource Service**

Ryan’s offering can be customized to your needs and includes the following:

**Validation** – You provide a listing of exempt customers and certificates on file, and we organize that information in Ryan’s proprietary exemption certificate management (ECM) solution. We perform a good faith review and deliver an executive summary and detailed listing of valid, invalid (e.g., incomplete, expired, submitted on wrong form, incorrect registration format), and missing certificates.

**Collection** – You provide a list, or we can help identify your customers that have invalid or missing certificates. We use our proprietary exemption certificate management solution to communicate with your customers, so we can obtain valid certificates for your files.

**Storage and Reporting** – We store tax exemption certificates and other relevant customer data. You will have access to your certificates through our intuitive reporting dashboard to retrieve information for analysis and audit support.



**Reduce tax exposure and costs today by offloading your tax exemption certificate compliance to Ryan, the leading provider of sales and use tax services.**

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